

# Galaxy Pack SAS - Clean Industry

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## Galaxy Pack SAS

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**Country:** ?? Colombia · Bogotá **Category:** Clean Industry **CT Taxonomy:** CT-WA-004 — Circular Products & EPR **Impact Areas:** Circular Economy **Stage:** Launched **Team Size:** 4.0 **Website:** <http://www.galaxypack.co/>  
**Funded:** True (140000.0)

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## Elevator Pitch

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Galaxy Pack develops reusable pallet packaging that eliminates single-use plastic in logistics. Our solution reduces costs by up to 90% and cuts CO<sub>2</sub> emissions by up to 1 ton, promoting sustainable and resilient supply chains.

## Climate Problem

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Global logistics relies on single-use packaging, which generates high levels of CO<sub>2</sub> emissions and plastic waste. This linear model exacerbates climate change and pollution, making a transition to reusable and circular solutions an urgent priority.

## Solution

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We offer reusable pallet packaging systems that replace single-use plastic. Our solution integrates seamlessly into existing logistics operations, reduces waste, CO<sub>2</sub> emissions, and costs, and promotes more sustainable operations.

## Revenue Model

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We generate revenue by selling and leasing reusable pallet packaging to businesses. Our model reduces operating costs, creates recurring revenue, and facilitates the adoption of circular solutions in logistics.

# Target Market

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B2B companies in logistics, retail, food, pharmaceuticals, and manufacturing that use pallets for freight transport. Initially in Latin America, with expansion into North America and Europe, where demand for sustainable solutions is growing.

# Social Impact

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Migrants, Women, LGBTQI+ People

# Demand Evidence

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We already have active sales (over 4,000 units), B2B customers, and real-world use cases. Companies report savings of up to 90% and reduced waste. In addition, regulations and ESG goals are driving the adoption of reusable logistics solutions.

# Competitors

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Our main competitors are stretch film and single-use solutions. While there are reusable alternatives available globally, there is very little specialized supply of pallet packaging in Latin America, which gives us a competitive advantage.

# Founder Expertise

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A team with over 50 years of combined experience in industry, logistics, and business development. Expertise in sustainability, the circular economy, and climate impact validation, with a proven track record in the B2B market.

# External Support

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We have received support from GIZ, Climate-KIC (CATAL1ST), and iNNpulsa, including acceleration, climate impact validation, and strategic guidance to strengthen our model and scale up circular logistics solutions.

# Team

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CEO: strategy, vision, and growth. CFO: finance and business model development. COO: operations and production. CMO: sales, marketing, and business expansion.

# Founder

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Andrés Humberto Mora

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Revisión #1

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