

# Red Colaborativa Ubuntu · Food & Agriculture

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## Red Colaborativa Ubuntu

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**Country:** Costa Rica · San Mateo **Category:** Food & Agriculture **Impact Areas:** Adaptation, Circular Economy, Nature-Based **Stage:** Ideation **Team Size:** 5 **Website:** <https://colectivavallemachuca.org/>

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## Elevator Pitch

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Ubuntu collaborative network connects people and resources for the common good. It uses surplus from sustainable farms, transforming it into longer-lasting products. It generates income through collaboration, sales, and barter.

## Climate Problem

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We address food waste and related emissions in local agricultural systems. Surplus from sustainable farms is lost due to lack of processing and market access. Reducing this is key to lowering emissions and strengthening resilience and local economies.

## Solution

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We offer a collaborative network that rescues agricultural surplus and turns it into higher-value, longer-lasting products. We connect producers, processors, and markets, reducing waste and emissions while generating local income through sales and barter.

## Revenue Model

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It generates income through sales of value-added products made from surplus, partnerships with local shops and markets, and barter systems. It also includes memberships, processing services, and alliances with regenerative initiatives.

# Target Market

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Our target market is Valle Machuca, a growing region with increasing population driven by people arriving from around the world and the development of ecovillages, creating demand for local and sustainable products.

# Social Impact

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Indigenous Peoples, Migrants, Women

# Demand Evidence

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We are a nonprofit association operating a community market for 3 years, with steady growth in attendance. Additionally, other bioregions in Costa Rica have shown interest in replicating and participating in the project.

# Competitors

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As a collective project, there is nothing at this moment.

# Founder Expertise

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I bring experience in community building, regenerative project development, and local network management. We are also supported by 10 founding women with diverse, multicultural profiles, strengthening collaboration and on-the-ground implementation.

# External Support

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Nothing

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Source: *ClimateLaunchpad 2026 Application* · App ID: 8830 Ingested: 2026-05-25

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