

Active Pipeline

- [Fondo Accion](#)
- [FBDV / Red Angeles](#)
- [Mercy Corps Ventures](#)
- [Yunus Social Business](#)
- [Arrebol Capital](#)
- [Eco Enterprises Fund](#)
- [Rabobank Foundation](#)
- [Finance in Motion](#)
- [Oikocredit](#)
- [Bancolombia Ventures](#)
- [ALIVE Ventures / Acumen LatAm](#)
- [Dalus Capital](#)
- [The Yield Lab Latam](#)
- [Kamay Ventures](#)
- [AlphaMundi](#)
- [Climate Collective](#)
- [AuRA / Inversor](#)
- [GRP \(Global Resilience Partnership\)](#)

Fondo Accion

Fondo Accion

Overview

DFI

Investment Thesis

Climate adaptation and biodiversity in Colombia

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	\$500K-2M
Stage	Growth, Debt
Industry Focus	Climate, Biodiversity
Geographic Focus	Colombia
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Carlos Casallas	ccasallas@fondoaccion.org	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** TAVI Solutions, Carbonbox

Match Criteria

- **Industry:** Climate, Biodiversity
- **Geography:** Colombia
- **Stage:** Growth, Debt
- **Ticket:** \$500K-2M

Notes

DD stage with TAVI Solutions and Carbonbox; key DFI partner

Nexus notes: GIIN Impact Investment Forum 2022 attendee | Title: Chef adjoint de l'investissement | Breakfast invite: x || GIIN Impact Investment Forum 2022 attendee | Title: Chef adjointe de l'investissement | Breakfast invite: || GIIN Impact Investment Forum 20

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

FBDV / Red Angeles

FBDV / Red Angeles

Overview

Angel Network

Investment Thesis

Early-stage cleantech angel investing

Investment Parameters

Parameter	Value
Type	Angel Network
Ticket Size	\$25-100K
Stage	Seed
Industry Focus	Cleantech, Energy
Geographic Focus	Colombia
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Erika Marcucci	emarcucci@fundacionbd.org	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** SEOS Energy

Match Criteria

- **Industry:** Cleantech, Energy
- **Geography:** Colombia
- **Stage:** Seed
- **Ticket:** \$25-100K

Notes

SEOS Energy presented to angel network

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Mercy Corps Ventures

Mercy Corps Ventures

Overview

Impact VC

Investment Thesis

Climate resilience, financial inclusion, food security

Investment Parameters

Parameter	Value
Type	Impact VC
Ticket Size	\$200-500K
Stage	Seed, Series A
Industry Focus	Climate, AgTech, FinTech
Geographic Focus	Global South
Financing Type	Equity, Grant
SDGs	—

Key Contacts

Name	Email	LinkedIn
Timothy Rann	trann@mercy Corps.org	https://www.linkedin.com/in/tim-rann-6461b18/

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** SEOS, Teclogi, Sunco, TAVI, Ecofique

Match Criteria

- **Industry:** Climate, AgTech, FinTech
- **Geography:** Global South
- **Stage:** Seed, Series A
- **Ticket:** \$200-500K

Notes

Dan Block (dblock@mercycorps.org) also engaged; \$200-500K tickets

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Yunus Social Business

Yunus Social Business

Overview

Impact Fund

Investment Thesis

Social enterprises solving poverty — waste, WASH

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	\$100-500K
Stage	Seed, Growth
Industry Focus	Waste, WASH, Social Enterprise
Geographic Focus	LatAm
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Jaime Bastidas	Jaime.bastidas@yunussb.com	https://www.linkedin.com/in/jaime-bastidas-7658241b/

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** Proplanet, Valopes, Zhana, Bloomspal

Match Criteria

- **Industry:** Waste, WASH, Social Enterprise
- **Geography:** LatAm
- **Stage:** Seed, Growth
- **Ticket:** \$100-500K

Notes

Gaia De Dominicis (gaia.dedominicis@yunussb.com) also engaged; Focus: waste, WASH sectors

Nexus notes: GIIN Impact Investment Forum 2022 attendee | Title: Global Investment & Portfolio Director | Breakfast invite: x

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Arrebol Capital

Arrebol Capital

Overview

VC

Investment Thesis

Early-stage VC in Colombia

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	\$100-500K
Stage	Seed, Series A
Industry Focus	Tech, Cleantech
Geographic Focus	Colombia
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
William Mejia	william@arrebol.vc	https://www.linkedin.com/in/william-mejia/

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Bloomspal

Match Criteria

- **Industry:** Tech, Cleantech
- **Geography:** Colombia
- **Stage:** Seed, Series A
- **Ticket:** \$100-500K

Notes

Interest in Bogota meetup with CTH

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Eco Enterprises Fund

Eco Enterprises Fund

Overview

Impact Fund

Investment Thesis

Biodiversity-positive businesses in LatAm

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	\$500K-2M
Stage	Growth
Industry Focus	Biodiversity, Sustainable Agriculture
Geographic Focus	LatAm
Financing Type	Debt
SDGs	—

Key Contacts

Name	Email	LinkedIn
Anna Schaefer	aschaefer@ecoenterprisesfund.com	https://www.linkedin.com/in/annaschaefer27/

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** Sunco, Novatio, Zhana, Ecofique, Natoure, O2 Reserve

Match Criteria

- **Industry:** Biodiversity, Sustainable Agriculture
- **Geography:** LatAm
- **Stage:** Growth
- **Ticket:** \$500K-2M

Notes

Julia Santander also involved; strong pipeline engagement

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Rabobank Foundation

Rabobank Foundation

Overview

DFI

Investment Thesis

Smallholder agriculture, food systems

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	\$250K-1M
Stage	Seed, Growth
Industry Focus	Agriculture, Food Systems
Geographic Focus	Global South
Financing Type	Equity (angel), Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Bas Prins	Bas.Prins@rabobank.nl	https://www.ban.nl

CTH Relationship History

- **Status:** Active
- **Fit Level:** Medium
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Bloomspal, Staterra, Ecofique
- **Fit Rationale:** Dutch Business Angels Network; broad mandate but can connect to angels interested in cleantech.

Match Criteria

- **Industry:** Agriculture, Food Systems
- **Geography:** Global South
- **Stage:** Seed, Growth
- **Ticket:** \$250K-1M

Notes

Early stage focus; development finance arm of Rabobank

Nexus notes: Dutch Business Angels Network; broad mandate but can connect to angels interested in cleantech.

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Finance in Motion

Finance in Motion

Overview

DFI

Investment Thesis

Green finance, established businesses, construction, banking

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	\$2-10M
Stage	Growth, Debt
Industry Focus	Green Construction, Banking
Geographic Focus	LatAm
Financing Type	Debt
SDGs	—

Key Contacts

Name	Email	LinkedIn
Mario Torres	m.torres@finance-in-motion.com	https://www.linkedin.com/in/mario-torres-falcon-270a26/

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Sunco

Match Criteria

- **Industry:** Green Construction, Banking
- **Geography:** LatAm
- **Stage:** Growth, Debt
- **Ticket:** \$2-10M

Notes

Camila Silva (c.silva@finance-in-motion.com); La Green Fund — looking for established businesses, construction, banks

Nexus notes: Sunco meeting pending scheduling, Novatio had initial meeting but new project is to be evaluated by first half of November || shared general intro mail || GIIN Impact Investment Forum 2022 attendee | Title: Director | Breakfast invite: x || GIIN Imp

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Oikocredit

Oikocredit

Overview

DFI

Investment Thesis

Renewable energy, financial inclusion, agriculture

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	\$1-5M
Stage	Growth, Debt
Industry Focus	Renewable Energy
Geographic Focus	Global South
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Alexander Remy	aremy@oikocredit.org	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Sunco

Match Criteria

- **Industry:** Renewable Energy
- **Geography:** Global South
- **Stage:** Growth, Debt
- **Ticket:** \$1-5M

Notes

Harold Calderon (hcalderon@oikocredit.org); Renewable energy focus

Nexus notes: catch up 1/10: they do not do so much equity and debt they are not competitive with local banks. planned another meeting mid Jan 2026 | [from stage] 2026

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Bancolombia Ventures

Bancolombia Ventures

Overview

Corporate VC

Investment Thesis

Corporate venture arm — fintech, sustainability, deeptech

Investment Parameters

Parameter	Value
Type	Corporate VC
Ticket Size	\$500K-2M
Stage	Series A, Growth
Industry Focus	FinTech, Sustainability
Geographic Focus	Colombia
Financing Type	Equity (angel), Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Juan Pablo Diaz	juanpadh@gmail.com	https://www.ban.nl

CTH Relationship History

- **Status:** Active
- **Fit Level:** Medium
- **Last Interaction:** 2026-Q2
- **Startups Shared:** Novatio, TAVI, Zeotropic, Biologica, SunnyApp, Sunco, Bloomspal, BNS, Proplanet, Zhana, Teclogi
- **Fit Rationale:** Dutch Business Angels Network; broad mandate but can connect to angels interested in cleantech.

Match Criteria

- **Industry:** FinTech, Sustainability
- **Geography:** Colombia
- **Stage:** Series A, Growth
- **Ticket:** \$500K-2M

Notes

Estiven Zapata (ezcasta@bancolombia.com.co); most active deal flow partner — 11 startups shared

Nexus notes: Dutch Business Angels Network; broad mandate but can connect to angels interested in cleantech.

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

ALIVE Ventures / Acumen LatAm

ALIVE Ventures / Acumen LatAm

Overview

Impact VC

Investment Thesis

Impact-first VC for LatAm early-stage

Investment Parameters

Parameter	Value
Type	Impact VC
Ticket Size	\$200K-1M
Stage	Seed, Series A
Industry Focus	Impact across sectors
Geographic Focus	LatAm
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Mauricio Restrepo	mrestrepo@alive-ventures.com	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** Teclogi, Zhana, BNS, Zeotropic, Natoure, Novatio, Ecosea

Match Criteria

- **Industry:** Impact across sectors
- **Geography:** LatAm
- **Stage:** Seed, Series A
- **Ticket:** \$200K-1M

Notes

Laura Munoz (lmunoz@alive-ventures.com), Santiago Alvarez (salvarez@acumen.org)

Nexus notes: Initial meeting took place, feedback to be collected

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Dalus Capital

Dalus Capital

Overview

VC

Investment Thesis

Climate innovation, tech-first, Seed to Series B

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	\$250K-2M
Stage	Seed, Series A, Series B
Industry Focus	Climate Tech
Geographic Focus	LatAm
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Daniel Porras	daniel@daluscapital.com	https://www.linkedin.com/in/danielporras/

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** Teclogi, Zhana, Valopes, Rotam Fuel, Bloomspal, Bioeutectics

Match Criteria

- **Industry:** Climate Tech
- **Geography:** LatAm
- **Stage:** Seed, Series A, Series B
- **Ticket:** \$250K-2M

Notes

Chris Dowd (chris@daluscapital.com); climate innovation vertical, tech-first thesis

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

The Yield Lab Latam

The Yield Lab Latam

Overview

VC

Investment Thesis

AgTech and food innovation in LatAm

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	\$100-500K
Stage	Seed
Industry Focus	AgTech, Food Innovation
Geographic Focus	LatAm
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Adriana Coderch	adriana@theyieldlab.com	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Planet Oliver, Bloomspal, Bio Natural Solutions, Zeotropic

Match Criteria

- **Industry:** AgTech, Food Innovation
- **Geography:** LatAm
- **Stage:** Seed
- **Ticket:** \$100-500K

Notes

Agustina Fabbio also involved

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Kamay Ventures

Kamay Ventures

Overview

VC

Investment Thesis

Early-stage VC in LatAm

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	\$100-500K
Stage	Seed, Series A
Industry Focus	Tech, Impact
Geographic Focus	LatAm
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Laura Prado	laura@kamayventures.com	https://www.linkedin.com/in/pradolaura/

CTH Relationship History

• Status: Active • Fit Level: Low • Last Interaction: 2026-Q1 • Startups Shared: ProPlanet • Fit Rationale: Primarily focused on InsurTech and FinTech; limited direct overlap with energy hardware.	
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Match Criteria

• Industry: Tech, Impact • Geography: LatAm • Stage: Seed, Series A • Ticket: \$100-500K	
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Notes

Laura showed strong interest in ProPlanet	
Nexus notes: Primarily focused on InsurTech and FinTech; limited direct overlap with energy hardware. ask for referral	

Next Steps

? Confirm current contact details	
? Update relationship status	
? Identify top startup matches	

AlphaMundi

AlphaMundi

Overview

Impact Fund

Investment Thesis

Gender-lens, climate, and social impact investing

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	\$500K-3M
Stage	Growth
Industry Focus	Gender Lens, Climate
Geographic Focus	Global South
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Jose Dario Lozano	jose.lozano@alphamundi.ch	https://www.linkedin.com/in/josedariolozano/

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** Zhana

Match Criteria

- **Industry:** Gender Lens, Climate
- **Geography:** Global South
- **Stage:** Growth
- **Ticket:** \$500K-3M

Notes

Sebastian Uribe also involved; confirmed attendance at Integrated Capital Lab with Zhana

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Climate Collective

Climate Collective

Overview

Network/Fund

Investment Thesis

Global South climate startup acceleration and funding

Investment Parameters

Parameter	Value
Type	Network/Fund
Ticket Size	\$50-250K
Stage	Seed
Industry Focus	Climate
Geographic Focus	Global South
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Sumit Tated	sumit@climatecollective.net	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** —

Match Criteria

- **Industry:** Climate
- **Geography:** Global South
- **Stage:** Seed
- **Ticket:** \$50-250K

Notes

Rishi (rishi@climatecollective.net), Pratap; Global South Startup Showcase, CIF overview shared

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

AuRA / Inversor

AuRA / Inversor

Overview

DFI

Investment Thesis

Pay-for-Results model structuring for cleantech

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	\$250K-1M
Stage	Growth
Industry Focus	Cleantech
Geographic Focus	Colombia
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Daniela Rodriguez	drodriquez@inversor.org.co	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** —

Match Criteria

- **Industry:** Cleantech
- **Geography:** Colombia
- **Stage:** Growth
- **Ticket:** \$250K-1M

Notes

PxR model structuring for Cleantech portfolio; 113 companies directory shared

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

GRP (Global Resilience Partnership)

GRP (Global Resilience Partnership)

Overview

DFI

Investment Thesis

Challenge Fund for climate resilience solutions

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	\$100-500K
Stage	Grant
Industry Focus	Climate Resilience
Geographic Focus	Global South
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
—	—	—

CTH Relationship History

- **Status:** Active
- **Fit Level:** —
- **Last Interaction:** 2026-Q2
- **Startups Shared:** —

Match Criteria

- **Industry:** Climate Resilience
- **Geography:** Global South
- **Stage:** Grant
- **Ticket:** \$100-500K

Notes

CTH is a 2026 finalist in Challenge Fund

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches