

High Fit Partners

- [IGNIA Partners](#)
- [Zubi Capital](#)

IGNIA Partners

IGNIA Partners

Overview

Impact VC

Investment Thesis

Impact VC for base-of-pyramid innovation in Mexico/LatAm

Investment Parameters

Parameter	Value
Type	Impact VC
Ticket Size	\$500K-2M
Stage	Series A
Industry Focus	Impact, BoP
Geographic Focus	Mexico, LatAm
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Constanza Garcia	cgl@ignia.vc	https://www.aurigapartners.com

CTH Relationship History

- **Status:** Warm
- **Fit Level:** High
- **Last Interaction:** 2025-Q4
- **Startups Shared:** Slow Mill
- **Fit Rationale:** French deep tech VC with industrial sustainability focus; relevant for wave energy hardware.

Match Criteria

- **Industry:** Impact, BoP
- **Geography:** Mexico, LatAm
- **Stage:** Series A
- **Ticket:** \$500K-2M

Notes

Sent CTH accelerator deck

Nexus notes: French deep tech VC with industrial sustainability focus; relevant for wave energy hardware.

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Zubi Capital

Zubi Capital

Overview

Impact Fund

Investment Thesis

Impact-first investment in sustainability

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	\$500K-2M
Stage	Seed, Growth
Industry Focus	Sustainability
Geographic Focus	Spain, LatAm
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Lucas de la Vega	lucas.delavegafer@gmail.com	https://zubicapital.com

CTH Relationship History

- **Status:** Warm
- **Fit Level:** High
- **Last Interaction:** 2025-Q4
- **Startups Shared:** Sunco
- **Fit Rationale:** Spanish climate tech VC with focus on sustainability and energy transition; strong fit for wave energy.

Match Criteria

- **Industry:** Sustainability
- **Geography:** Spain, LatAm
- **Stage:** Seed, Growth
- **Ticket:** \$500K-2M

Notes

General introduction to CTH made

Nexus notes: No Interest: ,more in EU and in series A (1-5M round) whose valuations are lower than €20M. ||
Next Step: Follow-up | Remarks: no interest more later phse and is doubting the scale and impact | Account: jop |
Website: <https://www.zubicapital.com> | e

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches