Warm Leads

- Andes Impact Partners
- ResponsAbility
- Triodos Investment Management
- Danta Fund
- Wayra (Telefonica)
- Impaqto Capital
- Seaya Cathay Latam
- Kalei Ventures
- ALLVP
- Nazca
- InQlab
- Mountain Partners Chile
- IDB Lab
- GAWA Capital
- Kaya Impacto
- Carbon Fix
- UNDP AFCIA II
- IKEA Foundation
- COFRA Holding
- ELEA Foundation
- Prince Albert II of Monaco Foundation
- DGGF
- VP Capital
- Acumen

Andes Impact Partners

Andes Impact Partners

Overview

Impact Fund

Investment Thesis

Impact investing in LatAm SMEs

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	$500K-2M
Stage	Growth, Debt
Industry Focus	Multi-sector Impact
Geographic Focus	Andean Region
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Natasha Barantseva	n.barantseva@andesimpact.com	https://www.linkedin.com/in/natasha-barantseva/

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Teclogi ($1M debt), Novatio

Match Criteria

- **Industry:** Multi-sector Impact
- **Geography:** Andean Region
- **Stage:** Growth, Debt
- **Ticket:** $500K-2M

Notes

Fund winding down; DD with Teclogi on $1M debt facility; Novatio questions pending

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

ResponsAbility

ResponsAbility

Overview

Impact Fund

Investment Thesis

Scaling debt, fund-in-fund structures

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	$5-20M
Stage	Growth, Debt
Industry Focus	Climate, Agriculture, Energy
Geographic Focus	Global South
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Olga Egorova	olga.egorova@responsability.com	https://www.linkedin.com/in/olga-egorova-cfa-78a9387/

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** SRP, Bloomspal, Sunco

Match Criteria

- **Industry:** Climate, Agriculture, Energy
- **Geography:** Global South
- **Stage:** Growth, Debt
- **Ticket:** $5-20M

Notes

Mauricio Benitez also involved; relevant for scaling debt and fund-in-fund

Nexus notes: More contacts: Thomas Muller (thomas.muller@responsability.com), Stephanie Bilo (stephanie.bilo@responsability.com) || Jorge responded team Sunco will follow up

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Triodos Investment Management

Triodos Investment Management

Overview

DFI

Investment Thesis

Values-based finance, renewable energy, sustainable food

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	$2-10M
Stage	Growth, Debt
Industry Focus	Renewable Energy, Sustainable Food
Geographic Focus	Global
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Heli Vallejo Santa Maria	Heli.VallejoSantaMaria@triodos.com	https://www.triodos-im.com/impact-report/2024

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Sunco

Match Criteria

- **Industry:** Renewable Energy, Sustainable Food
- **Geography:** Global
- **Stage:** Growth, Debt
- **Ticket:** $2-10M

Notes

Gabriela Perez Moll, Ricardo Balbuena; interested in WEIA (Jairo Burgos jairo@weia.com.co)

Nexus notes: Meeting they closed their renewable energy fund therefore no longer relevant. maybe approach after one year just to inform || met at PYM sent email - do not know their criteria and funds - meet with africa VC manager | Too early | nan

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Danta Fund

Danta Fund

Overview

Impact Fund

Investment Thesis

Impact investing in conservation and climate

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	$250K-1M
Stage	Seed, Growth
Industry Focus	Conservation, Climate
Geographic Focus	LatAm
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Galit	galit@dantafund.com	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Bkapz

Match Criteria

- **Industry:** Conservation, Climate
- **Geography:** LatAm
- **Stage:** Seed, Growth
- **Ticket:** $250K-1M

Notes

Newsletter subscriber; portfolio update shared

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Wayra (Telefonica)

Wayra (Telefonica)

Overview

Corporate VC

Investment Thesis

Corporate innovation — energy, mobility, connectivity

Investment Parameters

Parameter	Value
Type	Corporate VC
Ticket Size	$100-500K
Stage	Seed, Series A
Industry Focus	Energy, Mobility
Geographic Focus	LatAm, Spain
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Vanessa Bello	vanessa.bello@wayra.org	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** Sunco, SunnyApp, SEOS Energy

Match Criteria

- **Industry:** Energy, Mobility
- **Geography:** LatAm, Spain
- **Stage:** Seed, Series A
- **Ticket:** $100-500K

Notes

Sofia Pakuts also involved; CIVLAC connection

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Impaqto Capital

Impaqto Capital

Overview

Impact VC

Investment Thesis

Impact-first early-stage VC in Andean region

Investment Parameters

Parameter	Value
Type	Impact VC
Ticket Size	$100-500K
Stage	Seed, Series A
Industry Focus	Impact, Climate
Geographic Focus	Andean Region
Financing Type	Debt, Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Justin Schwartz	justin@impaqto.net	https://www.linkedin.com/in/justin-schwartz-cfa-27900968/

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Calojabones, Natoure, Zhana, Teclogi, Proplanet, Zeotropic

Match Criteria

- **Industry:** Impact, Climate
- **Geography:** Andean Region
- **Stage:** Seed, Series A
- **Ticket:** $100-500K

Notes

Plasticos scheduled for meeting with GP; Mubon had initial meeting but not yet meeting size of operation needed for the fund | Ecuador | [merge conflict] name: kept 'Impaqto', also had 'ImpaQto' | [merge conflict] owner: kept 'Felipe Alvarez', also had 'Jop Blom' | [merge conflict] investor_type: kept 'Debt, Equity', also had 'EU LAC programme'

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Seaya Cathay Latam

Seaya Cathay Latam

Overview

VC

Investment Thesis

Growth-stage tech and sustainability in LatAm

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	$1-5M
Stage	Series A, Series B
Industry Focus	Tech, Sustainability
Geographic Focus	LatAm
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Federico Gomez Romero	fgr@sclatam.com	https://www.linkedin.com/in/federico-gomez-romero/

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Teclogi, Zhana, Valopes, Bloomspal, Glasst, Ecosea

Match Criteria

- **Industry:** Tech, Sustainability
- **Geography:** LatAm
- **Stage:** Series A, Series B
- **Ticket:** $1-5M

Notes

Federico stated that its still to early for their investment

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Kalei Ventures

Kalei Ventures

Overview

VC

Investment Thesis

Early-stage VC with climate/impact lens

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	$250K avg
Stage	Seed
Industry Focus	Climate, Impact
Geographic Focus	LatAm
Financing Type	Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Natasha Ibarra	natasha@kaleiventures.com	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Bloomspal (analyzing), Zhana, Glasst, Teclogi

Match Criteria

- **Industry:** Climate, Impact
- **Geography:** LatAm
- **Stage:** Seed
- **Ticket:** $250K avg

Notes

Vicente Gutierrez also involved; $250K average ticket

Nexus notes: Initial meeting took place, feedback to be collected

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

ALLVP

ALLVP

Overview

VC

Investment Thesis

Leading LatAm early-stage VC

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	$500K-2M
Stage	Seed, Series A
Industry Focus	Tech, FinTech
Geographic Focus	LatAm
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Blanca Sanudo	bsanudo@allvp.vc	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** Teclogi

Match Criteria

- **Industry:** Tech, FinTech
- **Geography:** LatAm
- **Stage:** Seed, Series A
- **Ticket:** $500K-2M

Notes

Maria Gonzalez; Jop introduced Teclogi

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Nazca

Nazca

Overview

VC

Investment Thesis

LatAm growth-stage VC

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	$1-5M
Stage	Series A, Series B
Industry Focus	Tech
Geographic Focus	LatAm
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Natalia Sanchez	—	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** SEOS, Bloomspal, Natoure, Planet Oliver, Rotam Fuel

Match Criteria

- **Industry:** Tech
- **Geography:** LatAm
- **Stage:** Series A, Series B
- **Ticket:** $1-5M

Notes

Passed on Valopes

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

InQlab

InQlab

Overview

VC

Investment Thesis

Early-stage innovation VC

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	$100-500K
Stage	Seed
Industry Focus	Innovation, Tech
Geographic Focus	LatAm
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Laura Gonzalez	—	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** Teclogi, Zhana, Valopes

Match Criteria

- **Industry:** Innovation, Tech
- **Geography:** LatAm
- **Stage:** Seed
- **Ticket:** $100-500K

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Mountain Partners Chile

Mountain Partners Chile

Overview

VC

Investment Thesis

Venture building and early-stage VC in Chile

Investment Parameters

Parameter	Value
Type	VC
Ticket Size	$100-500K
Stage	Seed
Industry Focus	Tech, Cleantech
Geographic Focus	Chile
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Santiago Caniggia	—	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** Bloomspal, Teclogi, Sunco

Match Criteria

- **Industry:** Tech, Cleantech
- **Geography:** Chile
- **Stage:** Seed
- **Ticket:** $100-500K

Notes

Forwarded three CTH companies

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

IDB Lab

IDB Lab

Overview

DFI

Investment Thesis

Innovation lab of IDB — grants and equity for social innovation

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	$250K-1M
Stage	Seed, Grant
Industry Focus	Innovation, Climate
Geographic Focus	LatAm & Caribbean
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Isa Echeverry	ISABELAE@IADB.ORG	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2026-Q1
- **Startups Shared:** Zhana

Match Criteria

- **Industry:** Innovation, Climate
- **Geography:** LatAm & Caribbean
- **Stage:** Seed, Grant
- **Ticket:** $250K-1M

Notes

Interest in Zhana

Nexus notes: what to do with IDB - warm personal contact

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

GAWA Capital

GAWA Capital

Overview

Impact Fund

Investment Thesis

Impact investing bridging finance and social impact

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	$1-5M
Stage	Growth
Industry Focus	Financial Inclusion, Energy
Geographic Focus	LatAm, Africa
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Luca Torre	luca.torre@gawacapital.com	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** General / Cross-portfolio

Match Criteria

- **Industry:** Financial Inclusion, Energy
- **Geography:** LatAm, Africa
- **Stage:** Growth
- **Ticket:** $1-5M

Notes

General introduction to CTH made

Nexus notes: GIIN Impact Investment Forum 2022 attendee | Title: Co-CEO | Breakfast invite: x

Next Steps

? Confirm current contact details
? Update relationship status
? Identify top startup matches

Kaya Impacto

Kaya Impacto

Overview

Impact Fund

Investment Thesis

Impact fund for LatAm social enterprises

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	$100-500K
Stage	Seed
Industry Focus	Social Enterprise, Climate
Geographic Focus	LatAm
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Antoine Cocle	contacto@kayaimpacto.com	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** General / Cross-portfolio

Match Criteria

- **Industry:** Social Enterprise, Climate
- **Geography:** LatAm
- **Stage:** Seed
- **Ticket:** $100-500K

Notes

General introduction to CTH made

Nexus notes: GIIN Impact Investment Forum 2022 attendee | Title: Director | Breakfast invite: x

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Carbon Fix

Carbon Fix

Overview

Impact Fund

Investment Thesis

Carbon and climate early-stage investing

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	$100-500K
Stage	Seed
Industry Focus	Carbon, Climate
Geographic Focus	Global
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Siemon van den Berg	hello@carbonfix.org	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** —

Match Criteria

- **Industry:** Carbon, Climate
- **Geography:** Global
- **Stage:** Seed
- **Ticket:** $100-500K

Notes

Early stage focus; shared with entrepreneurs

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

UNDP AFCIA II

UNDP AFCIA II

Overview

DFI

Investment Thesis

UN climate innovation accelerator fund — Phase II

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	$500K-2M
Stage	Grant, Growth
Industry Focus	Climate Innovation
Geographic Focus	Global South
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
—	—	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2027 (active)
- **Startups Shared:** —

Match Criteria

- **Industry:** Climate Innovation
- **Geography:** Global South
- **Stage:** Grant, Growth
- **Ticket:** $500K-2M

Notes

Active per 2027; strategic institutional relationship

Next Steps

? Confirm current contact details

? Update relationship status

? Identify top startup matches

IKEA Foundation

IKEA Foundation

Overview

Foundation

Investment Thesis

Renewable energy, livelihoods, climate action

Investment Parameters

Parameter	Value
Type	Foundation
Ticket Size	$1-10M
Stage	Grant
Industry Focus	Climate, Livelihoods
Geographic Focus	Global (opening LatAm/Brazil)
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Najada Kumbuli	nkumbuli@visa.com	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** —
- **Startups Shared:** General / Cross-portfolio

Match Criteria

- **Industry:** Climate, Livelihoods
- **Geography:** Global (opening LatAm/Brazil)
- **Stage:** Grant
- **Ticket:** $1-10M

Notes

Revising strategy; opening for LatAm (Brazil focus)

Nexus notes: GIIN Impact Investment Forum 2022 attendee | Title: Head of Investments | Breakfast invite: || GIIN Impact Investment Forum 2022 attendee | Title: Founding Partner | Breakfast invite: x

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

COFRA Holding

COFRA Holding

Overview

Family Office

Investment Thesis

Multi-sector sustainability and circular economy

Investment Parameters

Parameter	Value
Type	Family Office
Ticket Size	$1-5M
Stage	Growth
Industry Focus	Sustainability
Geographic Focus	Global
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Jordan Strik	j.strik@cofraholding.com	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** —
- **Startups Shared:** Sunco

Match Criteria

- **Industry:** Sustainability
- **Geography:** Global
- **Stage:** Growth
- **Ticket:** $1-5M

Notes

Continue to nurture relationship

Nexus notes: No interest for now as they already have an investment in that space.

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

ELEA Foundation

ELEA Foundation

Overview

Foundation

Investment Thesis

Entrepreneurship to fight absolute poverty

Investment Parameters

Parameter	Value
Type	Foundation
Ticket Size	$250K-1M
Stage	Seed, Growth
Industry Focus	Social Enterprise
Geographic Focus	Global South
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
George Weigl	gew@elea.org	https://www.elea.org/en/home-en

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** —
- **Startups Shared:** Jodoor

Match Criteria

- **Industry:** Social Enterprise
- **Geography:** Global South
- **Stage:** Seed, Growth
- **Ticket:** $250K-1M

Notes

Relevant for startups in CTH portfolio

Nexus notes: Novatio was found interesting but still not enough social impact, Plasticos" deck was impressive but did not fit with the concept of "waste pickers" that is part of their investment thesis, and with BNS they had conversations earlier in the year but

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Prince Albert II of Monaco Foundation

Prince Albert II of Monaco Foundation

Overview

Foundation

Investment Thesis

Ocean conservation, climate change, biodiversity

Investment Parameters

Parameter	Value
Type	Foundation
Ticket Size	$250K-1M
Stage	Grant
Industry Focus	Ocean, Climate, Biodiversity
Geographic Focus	Global
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Romain Ciarlet	—	https://www.linkedin.com/in/romain-ciarlet-5583b53a/

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** —
- **Startups Shared:** —

Match Criteria

- **Industry:** Ocean, Climate, Biodiversity
- **Geography:** Global
- **Stage:** Grant
- **Ticket:** $250K-1M

Next Steps

? Confirm current contact details

? Update relationship status

? Identify top startup matches

DGGF

DGGF

Overview

DFI

Investment Thesis

Dutch Good Growth Fund — SME finance in developing countries

Investment Parameters

Parameter	Value
Type	DFI
Ticket Size	$500K-5M
Stage	Growth, Debt
Industry Focus	SME Finance
Geographic Focus	Global South
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Tate Crowards, Julia Kho	—	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** —
- **Startups Shared:** —

Match Criteria

- **Industry:** SME Finance
- **Geography:** Global South
- **Stage:** Growth, Debt
- **Ticket:** $500K-5M

Next Steps

? Confirm current contact details

? Update relationship status

? Identify top startup matches

VP Capital

VP Capital

Overview

Family Office

Investment Thesis

Sustainability-focused family office

Investment Parameters

Parameter	Value
Type	Family Office
Ticket Size	$1-5M
Stage	Growth
Industry Focus	Sustainability
Geographic Focus	Europe, Global
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Jobien Laurijssen	Jobien@vpcapital.eu	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** —
- **Startups Shared:** Dappr

Match Criteria

- **Industry:** Sustainability
- **Geography:** Europe, Global
- **Stage:** Growth
- **Ticket:** $1-5M

Notes

Continue to nurture relationship

Nexus notes: Next Step: Not relevant | Remarks: climate, biodiversity en social equality | Account: jop | Website: https://www.vpcapital.eu/ | email: Jobien@vpcapital.eu

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Acumen

Acumen

Overview

Impact Fund

Investment Thesis

Patient capital for poverty alleviation

Investment Parameters

Parameter	Value
Type	Impact Fund
Ticket Size	$250K-2M
Stage	Seed, Growth
Industry Focus	Poverty, Climate
Geographic Focus	Global South
Financing Type	Debt, Equity
SDGs	—

Key Contacts

Name	Email	LinkedIn
Virgilio Barco	vbarco@acumen.org	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** —
- **Startups Shared:** General / Cross-portfolio

Match Criteria

- **Industry:** Poverty, Climate
- **Geography:** Global South
- **Stage:** Seed, Growth
- **Ticket:** $250K-2M

Notes

Continue to nurture; see also ALIVE Ventures (#13)

Nexus notes: GIIN Impact Investment Forum 2022 attendee | Title: Managing Partner | Breakfast invite: || GIIN Impact Investment Forum 2022 attendee | Title: Regional Managing Director | Breakfast invite: x || GIIN Impact Investment Forum 2022 attendee | Title: He

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches