Wayra (Telefonica)

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Overview

Corporate VC

Investment Thesis

Corporate innovation — energy, mobility, connectivity

Investment Parameters

Parameter	Value
Type	Corporate VC
Ticket Size	$100-500K
Stage	Seed, Series A
Industry Focus	Energy, Mobility
Geographic Focus	LatAm, Spain
Financing Type	—
SDGs	—

Key Contacts

Name	Email	LinkedIn
Vanessa Bello	vanessa.bello@wayra.org	—

CTH Relationship History

- **Status:** Warm
- **Fit Level:** —
- **Last Interaction:** 2025-Q4
- **Startups Shared:** Sunco, SunnyApp, SEOS Energy

Match Criteria

- **Industry:** Energy, Mobility
- **Geography:** LatAm, Spain
- **Stage:** Seed, Series A
- **Ticket:** $100-500K

Notes

Sofia Pakuts also involved; CIVLAC connection

Next Steps

- ? Confirm current contact details
- ? Update relationship status
- ? Identify top startup matches

Revisión #1
Creado 2026-07-15 15:52:25 UTC por Angelica Diaz
Actualizado 2026-07-15 15:52:25 UTC por Angelica Diaz